

**COMMONWEALTH OF KENTUCKY  
BEFORE THE PUBLIC SERVICE COMMISSION**

**In the Matter of:**

<b>APPLICATION OF BIG RIVERS ELECTRIC</b>	)	<b>Case No.</b>
<b>CORPORATION FOR A GENERAL</b>	)	<b>2012-00535</b>
<b>ADJUSTMENT IN RATES</b>	)	

**DIRECT TESTIMONY  
OF  
FRANK ACKERMAN  
SENIOR ECONOMIST  
SYNAPSE ENERGY ECONOMICS**

**ON BEHALF OF**

**SIERRA CLUB**

**Date**

May 24, 2013

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1 **1. INTRODUCTION AND QUALIFICATIONS**

2 **Q. Please state your name, business address, and position.**

3 A. My name is Frank Ackerman. I am a senior economist at Synapse Energy  
4 Economics, Inc., 485 Massachusetts Avenue, Cambridge MA 02139.

5 **Q. Please describe your professional experience before beginning your current**  
6 **position at Synapse Energy Economics.**

7 A. Before coming to Synapse in late 2012, I worked for many years at two research  
8 institutes at Tufts University in Medford, Massachusetts, focusing on issues of  
9 energy, climate change, and policy analysis. I received a PhD in economics from  
10 Harvard University, and have taught economics at Tufts University and at the  
11 University of Massachusetts. A copy of my resume is attached as Exhibit  
12 Ackerman-1.

13 **Q. Please describe Synapse Energy Economics.**

14 A Synapse Energy Economics is a research and consulting firm specializing in  
15 energy and environmental issues, including electric generation, transmission and  
16 distribution system reliability, ratemaking and rate design, electric industry  
17 restructuring and market power, electricity market prices, stranded costs,  
18 efficiency, renewable energy, environmental quality, and nuclear power.

19 Synapse's clients include state consumer advocates, public utilities commission  
20 staff, attorneys general, environmental organizations, federal government, and  
21 utilities.

22 **Q. On whose behalf are you testifying in this case?**

23 A. I am testifying on behalf of the Sierra Club.

24 **Q. Have you filed testimony in other recent regulatory proceedings?**

25 A. Yes. I filed testimony on behalf of the Sierra Club in Indiana, in the recent CPCN  
26 case filed by Duke Energy Indiana (Cause No. 44217).

27 **Q. Have you testified previously in Kentucky?**

28 A. No, I have not.

1 **Q. What is the purpose of your testimony?**

2 A. The purpose of my testimony is to respond to the request by Big Rivers Electric  
3 Corporation (“BREC,” or “the Company”) for a rate increase, and to discuss  
4 alternative approaches to the underlying problem that has led to this request.

5 **Q. Are you sponsoring any exhibits?**

6 A. Yes. I have prepared the following exhibits to my prepared testimony:

- 7 1. Exhibit Ackerman-1 Professional CV for Frank Ackerman
- 8 2. Exhibit Ackerman-2 Evansville Courier & Press Article “Century  
9 Aluminum to buy Alcan’s Sebree Smelter”
- 10 3. Exhibit Ackerman-3 Sargent & Lundy Study
- 11 4. Exhibit Ackerman-4 Wilson Direct Testimony
- 12 5. Exhibit Ackerman-5 Steinhurst Direct Testimony
- 13 6. Exhibit Ackerman-6 Metal Miner Article “Power Costs in the Production  
14 of Primary Aluminum”
- 15 7. Exhibit Ackerman-7 Evansville Courier & Press Article “UPDATE: Big  
16 Rivers seeking \$74 Million annual increase in  
17 wholesale electric rates”

18 **Q. How is your testimony organized?**

19 A. My testimony is organized as follows:

- 20 1. Introduction and Qualifications.
- 21 2. Summary of Conclusions and Recommendation.
- 22 3. The Long-term Problem: Excess Capacity.
- 23 4. Costs to Maintain and Upgrade BREC’s Power Plants.
- 24 5. Subsidies for Smelters: A Question for State Policy.
- 25 6. BREC’s Options: Finding the Least Bad Choice.
- 26 7. Potential Revenue from Power Plant Sales.
- 27 8. Implications of Bankruptcy for Ratepayers.

1 **2. SUMMARY OF CONCLUSIONS AND RECOMMENDATION**

2 **Q. Please summarize your conclusions.**

3 A. My conclusions can be summarized by section, as follows. In Section 3, I  
4 demonstrate that BREC had more than enough capacity to serve its load, even  
5 before the departure of either of the smelters. Since the smelters represent two-  
6 thirds of BREC's load, their announced departure would leave BREC with vastly  
7 more capacity than is needed for its remaining customers. Off-system sales, and  
8 the search for new customers, do not appear able to produce enough revenue to  
9 justify keeping this excess capacity.

10 In Section 4, I evaluate the costs required to bring BREC's power plants into  
11 compliance with current and anticipated environmental regulations. The roughly  
12 \$60 million for MATS compliance discussed by BREC witnesses in this case is  
13 only a small part of what will be needed. According to Sargent & Lundy, the  
14 Company's consultants in the Big Rivers 2012 CPCN case, the costs for  
15 environmental compliance at BREC's plants could exceed \$500 million. This  
16 does not include the impact of any potential future greenhouse gas regulations,  
17 which could further decrease the profitability of coal plants.

18 In Section 5, I review the issue of subsidies designed to keep the smelters in  
19 business. If such subsidies are deemed appropriate, they should be provided by  
20 Kentucky state economic development funds, not by the utility that serves the  
21 smelters – or by its other ratepayers.

22 In Section 6, I describe BREC's choices in responding to the loss of the smelters.  
23 If off-system sales are not sufficient to support the existing capacity, then BREC  
24 will have to idle, sell, or decommission some of its plants. BREC has barely  
25 begun to face these choices, and is still relying on the unsupported hope that off-  
26 system sales will recover enough to avoid the hardest decisions.

27 In Section 7, I discuss the potential revenue from selling coal plants. The limited  
28 recent data suggests sale prices around \$100 - \$160/kw of capacity, a small  
29 fraction of the book value net of depreciation, or of the current value in rate base,  
30 of BREC's plants.

1 Finally, in Section 8, I explore the potential implications of bankruptcy for  
2 BREC's customers. This painful topic unfortunately cannot be avoided, due to the  
3 large debt borne by BREC and the relatively limited revenues available from  
4 either off-system electricity sales or from sales of assets. Reorganization  
5 following a bankruptcy could lead to BREC's remaining (non-smelter) customers  
6 paying rates based on the MISO market price of electricity, plus transmission,  
7 distribution, and administrative costs. If keeping BREC out of bankruptcy  
8 imposes rates much higher than this, it would not be in the customers' best  
9 interests.

10 **Q. Please summarize your recommendation.**

11 A. I recommend that the Commission reject the requested rate increase. It would  
12 impose substantial burdens on BREC's remaining customers, yet it would be far  
13 from enough to solve the underlying problem of excess capacity. Indeed, BREC  
14 has already announced its intention to promptly file another request for a rate  
15 increase in response to the second smelter's departure. Yet another rate increase  
16 would be required to cover the costs of bringing BREC's power plants into  
17 compliance with environmental regulations; only a small fraction of these costs  
18 are included in the current request. Instead of seeking an endless series of rate  
19 increases, BREC should be directed to explore other approaches that can resolve  
20 its long-term problems, reduce its total capacity, and offer stable, affordable rates  
21 to BREC's customers.

22 **3. THE LONG-TERM PROBLEM: EXCESS CAPACITY**

23 **Q. Please describe the fundamental issue addressed in this case.**

24 A. BREC is a generation and transmission cooperative, owned by and operated on  
25 behalf of three distribution cooperatives in western Kentucky. BREC's service  
26 territory includes about 112,000 rural and industrial customers – and two large  
27 aluminum smelters, Century and Alcan, which together represent more than two-  
28 thirds of BREC's load. (Although Century Aluminum has recently agreed to  
29 acquire the Alcan smelter, I will continue to use the traditional names to  
30 distinguish the two smelters.)

1 In August 2012, the Century smelter gave the required 12 months' notice that it  
2 intended to stop buying electricity from BREC in August 2013. BREC then filed  
3 its current request for a substantial rate increase on the remaining smelter and the  
4 non-smelter customers, in order to make up for its revenue losses. The Alcan  
5 smelter gave notice in January 2013 of its intention to stop buying electricity from  
6 BREC as of January 2014; BREC has stated that it will soon have to request an  
7 additional rate increase to compensate for the loss of the second smelter. In an  
8 April 29, 2013 *Evansville Courier & Press* article (attached as Exhibit Ackerman-  
9 2), BREC President and CEO Mark Bailey was cited as saying the two rate  
10 increases together could increase residential electric rates as much as 40 percent.<sup>1</sup>

11 **Q. Has BREC proposed any reductions in capacity in response to this**  
12 **substantial loss of load?**

13 A. They have not proposed any permanent reductions in capacity. They have  
14 proposed idling the Wilson plant – their newest and most efficient (lowest heat  
15 rate) plant – until 2019.

16 **Q. Is BREC's proposal an appropriate response to the loss of one or both**  
17 **smelters?**

18 A. No, it is not. With the loss of one or both smelters, BREC will have far more  
19 capacity than it needs to serve its remaining customers, as reflected in  
20 extraordinarily high reserve ratios. BREC's proposal in this case, responding to  
21 the loss of the first smelter, does not discuss sale or permanent retirement of any  
22 of its excess capacity, but asks its remaining customers to pay much higher rates  
23 in order to maintain and add selected new environmental controls to its plants.

24 BREC owns and operates 1444 MW of capacity and has contractual rights to  
25 another 375 MW (from Henderson and SEPA combined), for a total of 1819 MW  
26 (Berry testimony, p.5). With both smelters, the highest forecast monthly billing  
27 demand in 2013 is 1529 MW (Exhibit Barron-3, p.1), so BREC has an ample 19%

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<sup>1</sup> Chuck Stinett, "Century Aluminum to Buy Alcan's Sebree Smelter," *Evansville Courier & Press*, April 29, 2013, <http://www.courierpress.com/news/2013/apr/29/century-aluminum-buy-alcans-sebree-smelter/>.

1 reserve margin. Even with both smelters on its system, BREC is well above  
2 MISO's planning reserve margin of 14.2% in 2013, declining to 13.4% in 2022.<sup>2</sup>

3 As the smelters leave, BREC's reserve margin will shoot up from ample to  
4 absurd. Without the Century smelter, BREC's 2013 highest monthly demand  
5 drops to 1047 MW, implying a 74% reserve margin; after the departure of Alcan a  
6 few months later, the corresponding peak demand would be 679 MW, and the  
7 reserve margin would be 168%.

8 The Wilson plant has a capacity of 417 MW, somewhat less than the 482 MW of  
9 demand from the Century smelter. If Wilson goes off-line when Century leaves,  
10 BREC will still have 1402 MW of remaining capacity to serve 1047 MW of  
11 demand, a 34% reserve margin. When Alcan leaves, BREC, with all current  
12 capacity except Wilson on-line, would have a 106% reserve margin.

13 **Q. Is detailed modeling required to confirm that BREC will have excess**  
14 **capacity after the smelters depart?**

15 A. No. BREC with both smelters has a (forecasted 2013) peak monthly demand of  
16 1529 MW; without the Century smelter it would have 1047 MW; without both  
17 smelters, it would have 679 MW. It is simply not possible for a generation fleet  
18 that is appropriate to serve 1529 MW of load to be equally appropriate for 679  
19 MW of load. When both smelters have departed, only 808 MW of capacity would  
20 be needed to achieve the same 19% reserve margin that BREC currently  
21 maintains.

22 Roughly this amount of capacity, or more, could be achieved by keeping any two  
23 of the following four generation resources: the Coleman Station, the Green  
24 Station, the Wilson Station, and the contractual rights to power from elsewhere.  
25 That is, any two of those four resources, as well as the Reid Station, could be  
26 retired or sold, and BREC would still have adequate capacity to serve its non-  
27 smelter load.

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<sup>2</sup> The planning reserve margin is an estimate of the reserve capacity needed to meet the one day in 10 years standard for loss of load expectation. MISO, "Planning Year 2013 LOLE Study Report," p.14, <https://www.misoenergy.org/Library/Repository/Study/LOLE/2013%20LOLE%20Study%20Report.pdf>, accessed May 21, 2013.



1 **Q. Can BREC justify keeping some of its excess capacity in order to generate**  
2 **electricity for sale outside its service territory?**

3 A. No. This strategy has failed, on multiple grounds. Even with both smelters  
4 present, BREC sold 18% of its MWh of generation in 2010 and 23% in 2011 to  
5 customers other than its members and smelter contracts (BREC 2011 financial  
6 statement, application tab 35, p.61). To replace the smelters, BREC would need  
7 very large increases in these off-system sales. In effect, BREC is gambling on the  
8 ability to either profitably sell into the market or sign up new customers for a  
9 massive amount of energy generation. This gamble is unjustified in light of  
10 market conditions and BREC's marketing experience (discussed in this section),  
11 BREC's apparent failure to account for the full set of costs facing its coal units  
12 (discussed in Section 4), and BREC's failure to produce any production cost  
13 modeling supporting its strategy (discussed in Section 6).

14 **Q. Please describe the market conditions that are unfavorable for BREC's plans**  
15 **to increase off-system sales.**

16 A. Ample capacity is available in neighboring states and service territories, and the  
17 market price of electricity in MISO is quite low. This is documented in the 2011  
18 "State of the Market" report (published in June 2012, the latest available) by  
19 MISO's independent market monitor, Potomac Economics: MISO met its July  
20 2011 all-time record peak demand, during a period of record high temperatures,  
21 without any emergency procedures or involuntary load reductions; "this is partly  
22 because MISO currently has a sizable capacity surplus, as is reflected in [near-  
23 zero] capacity prices."<sup>3</sup> In MISO's 2013-2014 planning resource auction, the  
24 clearing price for capacity was a mere \$1.05/MW-day.<sup>4</sup> The MISO capacity  
25 surplus seems likely to last for some time; a recent NERC assessment of long-

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<sup>3</sup> Potomac Economics, "2011 State of the Market Report for the MISO Electricity Markets," June 2012, p.ii, [http://www.potomaceconomics.com/uploads/midwest\\_reports/2011\\_SOM\\_Report.pdf](http://www.potomaceconomics.com/uploads/midwest_reports/2011_SOM_Report.pdf), accessed May 20, 2013.

<sup>4</sup> "2013/2014 MISO Planning Resource Auction Results," <https://www.midwestiso.org/Library/Repository/Report/Resource%20Adequacy/2013-2014%20MISO%20Planning%20Resource%20Auction%20Results.pdf>, accessed May 22, 2013.

1 term reliability found that MISO’s reserve margins will be at or above NERC’s  
2 “reference margin level” through 2021.<sup>5</sup>

3 Other fundamental factors that depress the potential for BREC’s off-system sales  
4 include the low price of natural gas, which leads to lower electricity prices, and  
5 the increasing recognition of the potential for energy efficiency and demand-side  
6 management (DSM) programs, which directly reduce the demand for electricity.  
7 (I will discuss energy efficiency and DSM options in Section 4, below.)

8 **Q. How much of an increase in off-system sales would be required to replace the**  
9 **smelters?**

10 A. In 2011, BREC sold 6,855 GWh of energy to the smelters, compared to 3,056  
11 GWh in off-system sales (BRECE 2011 annual report, p.61, application tab 35).  
12 Thus BRECE would need to more than triple its off-system sales to replace the  
13 amount of energy sold to smelters. Since prices for off-system sales are currently  
14 lower than rates paid by the smelters in the recent past, an even greater increase  
15 would be needed to replace the dollars of revenue received from the smelters.

16 **Q. Is BRECE projecting a major increase in off-system sales and revenues in the**  
17 **near future?**

18 A. No. In the response to AG 1-18, BRECE stated, “Big Rivers’ off-system sales  
19 margins are not forecasted to increase significantly for the next few years because  
20 depressed wholesale market prices will drive low sales volumes and margins per  
21 MWh.” BRECE’s data and projections confirm this pessimistic outlook. In the  
22 forecasts developed for this case, BRECE projects off-system sales volume of only  
23 [REDACTED] GWh in 2013 and [REDACTED] GWh in 2014, [REDACTED]  
24 [REDACTED] (confidential response to PSC 1-57). Revenue per MWh of off-system sales  
25 declined to \$33.30 in 2011, down from \$37.90 in 2010 and \$48.03 in 2007  
26 (BRECE 2011 financial statement, p.32). [REDACTED]  
27 [REDACTED]

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<sup>5</sup> NERC, “2012 Long-Term Reliability Assessment,” November 2012, pp.57-58,  
[http://www.nerc.com/pa/RAPA/ra/Reliability%20Assessments%20DL/2012\\_LTRA\\_FINAL.pdf](http://www.nerc.com/pa/RAPA/ra/Reliability%20Assessments%20DL/2012_LTRA_FINAL.pdf), accessed  
May 21, 2013.

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[REDACTED]

**Q. How successful has BREC been in recent attempts to increase off-system sales?**

A. In response to a request for information about recent off-system electricity marketing efforts (PSC 2-18), BREC listed [REDACTED] potential customers it had contacted. At least [REDACTED] of them appeared to have definitely turned down BREC’s proposals, while [REDACTED] had definitely accepted, as of February 28, 2013 (the date of BREC’s data response).

**Q. Has BREC faced the problem of excess capacity before?**

A. Yes, this is a longstanding problem for BREC. In its 2010 bond prospectus BREC says that its 1996 bankruptcy “was precipitated largely by our inability to sell our capacity in excess of that required to serve our Members at prices sufficient to cover all of our costs” (BREC application, tab 33, p.8).

Under the 1998 reorganization plan that resolved the bankruptcy, BREC leased its generation assets to Western Kentucky Energy Corporation (WKEC, then a subsidiary of LG&E Energy, later a subsidiary of E.ON), and purchased power to serve its customers from another LG&E subsidiary (bond prospectus, tab 33, pp.8-9). This agreement transferred the costs of maintaining and operating BREC’s excess capacity to WKEC: BREC could buy the amount of power it needed, while WKEC bore the unprofitable burden of marketing the excess power from BREC’s plants. This may explain the willingness of E.ON to compensate BREC with more than \$860 million in the Unwind Transaction of 2009 (BREC bond prospectus, p.10). The Unwind eliminated the last 14 years of the 25-year reorganization plan; thus E.ON found it worthwhile to pay more than \$60 million per year of early release from this agreement.

Since the Unwind, off-system electricity sales have been important to BREC, even with both smelters present. In view of the market conditions I described above, there is little prospect for revival in BREC’s off-system sales revenues.

1 **Q. Has the risk of adverse market conditions and declining load been brought to**  
2 **BREC’s attention in the past?**

3 A. Yes. The December 2011 report<sup>6</sup> by the Commission staff on the BREC 2010 IRP  
4 notes that

5 “Big Rivers has experienced large declines in the demand for electricity in  
6 the past and is well aware of the price sensitivity of its direct-serve  
7 customers and other large customers. One purpose of a long-range load  
8 forecast’s sensitivity analysis is to investigate how a utility will be  
9 affected by adverse conditions and then to plan accordingly. The EPA has  
10 been openly working on implementing new air and water quality  
11 regulations for some time. It seems short-sighted to update the load  
12 forecast biennially only and to not attempt to incorporate the effects of  
13 these new regulations, the effects of which could have serious impacts on  
14 Big Rivers’ regional economy and on Big Rivers’ service territory  
15 specifically. Waiting until events are known tends to defeat the purpose of  
16 prudent risk analysis and planning.” (p.21)

17 The report then recommends that

18 “Big Rivers should run forecast simulations in its sensitivity analysis in  
19 order to gain a better understanding of the probability of occurrence for  
20 the various scenarios, including the potential closure of one or both of the  
21 aluminum smelters on its system.” (p.22)

22 **Q. Are some BREC plants needed by MISO for reliability purposes?**

23 A. MISO reliability studies that would answer this question are just beginning, and  
24 are not available to the public (see responses to SC 2-15 and 2-16). BREC has  
25 confirmed, however, that if the Company planned to idle or retire a unit that was  
26 found to be needed for reliability purposes, it would expect to receive

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<sup>6</sup> Kentucky Public Service Commission, “Staff Report On the 2010 Integrated Resource Plan of Big Rivers Electric Corporation, Case No. 2010-00443,” December 2011, [http://psc.ky.gov/agencies/psc/industry/electric/irp/201000443\\_122011.pdf](http://psc.ky.gov/agencies/psc/industry/electric/irp/201000443_122011.pdf), accessed May 23, 2013.

1 reimbursement from MISO to keep the plant operational until any necessary  
2 reliability fixes were made (see response to SC 2-17c).

3 MISO does not appear to be concerned about transmission issues involving  
4 BREC. In MISO’s detailed 2012 Transmission Expansion Plan, there is only one  
5 comment on Big Rivers, in the section on “NERC Reliability Assessment Results  
6 Overview.” That comment reads in full:

7 “Big Rivers Electric Corporation (BREC)

8 There are no thermal or voltage issues requiring network expansions.”<sup>7</sup>

9 In response to PSC 2-21(f)(1), BREC provided a memo describing the results of  
10 power flow studies performed by the Company to evaluate the idling of either the  
11 Coleman station or the Wilson station. The memo indicates that if both smelters  
12 continue operating at current levels, there could be unacceptable line overload  
13 conditions if certain other major lines were out of service and the Coleman plant  
14 were idled. However, BREC acknowledges that it has not explored alternatives  
15 that could mitigate these potential reliability concerns (see response to SC 2-  
16 16(d)). BREC should work with MISO to develop cost estimates for transmission  
17 reinforcement and/or upgrade projects that could alleviate these reliability  
18 concerns. These transmission upgrades may be significantly more cost effective  
19 than continuing to run the Coleman plant—especially in light of the substantial  
20 control costs that will be needed to keep Coleman in compliance with current and  
21 future environmental regulations, as discussed in the next section.

#### 22 **4. COSTS TO MAINTAIN AND UPGRADE BREC’S POWER PLANTS**

23 **Q. How much will it cost to bring BREC’s plants into compliance with current**  
24 **and anticipated environmental regulations?**

25 A. BREC’s proposed expenditure of about \$60 million on MATS compliance is only  
26 the beginning of an extensive and expensive process of upgrades that will be

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<sup>7</sup> “MISO Transmission Expansion Plan 2012,” p.43,  
<https://www.misoenergy.org/Library/Repository/Study/MTEP/MTEP12/MTEP12%20Report.pdf>, accessed  
May 21, 2013.

1 required to continue running these plants. The total cost, according to BREC's  
2 own consultant in a previous case, will likely be more than \$500 million.

3 In its recent application for a Certificate of Public Convenience and Necessity  
4 (Case 2012-00063), BREC submitted an Environmental Compliance Study  
5 performed by the consulting firm Sargent & Lundy ("S&L Study", attached as  
6 Exhibit Ackerman-3).<sup>8</sup> The S&L Study assessed the potential impacts of various  
7 recently issued, proposed, and pending environmental regulations on BREC's  
8 fleet and recommended compliance strategies for meeting those future  
9 regulations. The S&L Study evaluated the impacts of several regulations,  
10 including the Cross-State Air Pollution Rule ("CSAPR"), the Ozone and  
11 Particulate Matter National Ambient Air Quality Standards ("NAAQS"), the  
12 Utility Maximum Achievable Control Technology rule (now called the Mercury  
13 and Air Toxics Standard - "MATS"), the Clean Water Act Section 316(b) cooling  
14 water intake structure regulation ("316(b)"), and the proposed rule regarding Coal  
15 Combustion Residuals ("CCR").

16 **Q. Are compliance costs for CSAPR still relevant, since that regulation was**  
17 **overturned in the courts last year?**

18 A. While CSAPR was vacated by the U.S. Court of Appeals for the D.C. Circuit in  
19 August 2012, the EPA is required to adopt a replacement rule to address the  
20 impact of transported pollutants on downwind states. Since EPA recently adopted  
21 a more stringent particulate matter NAAQS<sup>9</sup> and is expected to propose a more  
22 stringent Ozone NAAQS this year, the replacement for CSAPR is likely to be  
23 more stringent than the vacated rule. In the S&L Study, the impact of more  
24 stringent Ozone and PM NAAQS was accounted for by decreasing emission  
25 allocations available under CSAPR by 20 percent. At this time, this serves as a  
26 reasonable proxy for estimating the possible costs to BREC from the anticipated  
27 CSAPR replacement rule.

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<sup>8</sup> Sargent & Lundy, "Big Rivers Electrical Corporation Environmental Compliance Study," February 13, 2012, [http://psc.ky.gov/psscscf/2012%20cases/2012-00535/20130306\\_Big%20Rivers\\_Response%20to%20AG%201-179.pdf](http://psc.ky.gov/psscscf/2012%20cases/2012-00535/20130306_Big%20Rivers_Response%20to%20AG%201-179.pdf).

<sup>9</sup> 78 Fed. Reg. 3806 (January 15, 2013).

1 **Q. Please summarize the compliance costs estimated in the S&L study.**

2 A. The table below summarizes the S&L Study's estimated capital costs (in millions  
3 of dollars) for the recommended strategy to bring the BREC units into compliance  
4 with the identified regulations:

Regulation	Coleman	Wilson	Green	HMP&L	Reid	TOTAL
CSAPR + NAAQS	29.6	139.0	162.0	6.3	1.2	338.1
MATS	28.3	11.2	18.5	0.5	N/A	59.5
316(b)	8.0	N/A	2.0	2.0	2.0	14.1
CCR	38.0	N/A	28.0	28.0	N/A	94
<b>TOTAL</b>	<b>103.9</b>	<b>150.2</b>	<b>210.5</b>	<b>36.8</b>	<b>3.2</b>	<b>505.8</b>

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6 **Q. Are there additional environmental regulations that may impose costs**  
7 **beyond those identified in the S&L Study?**

8 A. The S&L Study estimates do not include costs necessary for compliance with the  
9 recently-proposed Effluent Limitation Guidelines and Standards (ELG) for steam  
10 electric power plants. However, the Study did find that limits on discharge of  
11 mercury, sulfates, chlorides, and other constituents could require the installation  
12 of advanced wastewater treatment/removal systems at all of BREC's plants.  
13 These systems represent costs BREC will have to incur to continue operating all  
14 of its plants, in addition to the \$506 million identified in the S&L Study. In its  
15 response to SC 2-9, BREC acknowledged that it has no estimate of the cost of  
16 ELG compliance.

17 In addition, the S&L Study did not estimate the costs of complying with future  
18 regulations of CO<sub>2</sub> through federal legislation or EPA rulemaking. CO<sub>2</sub> regulation  
19 will have a significant impact on the economics of coal-fired units. While there is  
20 not currently a federal law or proposed rulemaking governing CO<sub>2</sub> emissions at  
21 existing power plants, discussions at the EPA and at the Congressional level are  
22 ongoing, and there is a real possibility of such regulations being adopted within  
23 the remaining lifetime of BREC's plants.

24 The most recent legislative proposal to reduce emissions of CO<sub>2</sub> has taken the  
25 form of a Clean Energy Standard (CES), as introduced by Senator Bingaman on  
26 March 1, 2012. A CES encourages the use of low-carbon power through the

1 allocation of clean energy credits to those generation technologies that emit less  
2 CO<sub>2</sub>, which generation owners would consider in their dispatch decisions. In  
3 Senator Bingaman’s bill, credits are determined based on individual power plant  
4 emissions and generating sources are given a certain number of credits based on  
5 their carbon profile, with lower emitting sources rewarded with a larger number  
6 of clean energy credits. In any given year, electric utilities would be required to  
7 hold a certain number of clean energy credits for a specific percentage of their  
8 sales.

9 Furthermore, the EPA recently proposed the first ever greenhouse gas new source  
10 performance standards (“NSPS”) under Clean Air Act Section 111(b). The NSPS  
11 sets unit-specific performance standards for significant new sources of  
12 greenhouse gases. EPA is also required to establish a NSPS program for *existing*  
13 sources of greenhouse gases under Clean Air Act Section 111(d). While EPA has  
14 yet to propose such a program, it is widely anticipated that performance standards  
15 for existing plants are on the horizon. The Edison Electric Institute recently  
16 produced a white paper describing possible scenarios for GHG regulation under  
17 111(d) and anticipating a proposal “sometime in 2013.”<sup>10</sup>

18 **Q. Does BREC face additional costs of maintaining its plants, beyond the level**  
19 **required for compliance with environmental regulations?**

20 A. Yes. In order to meet the minimum financial margins required by its loan  
21 agreements, BREC has drastically cut back on maintenance at its plants. Since the  
22 Unwind Transaction in July 2009, BREC has delayed, reduced in scope, or  
23 cancelled 22 of its 24 scheduled maintenance outages – solely for financial  
24 reasons (Berry testimony, pp.7-8). Catching up on the resulting agenda of  
25 deferred maintenance will require an expenditure of about ██████████ by 2016, in  
26 addition to \$212 million of scheduled “asset replacement and capital  
27 improvements” and ██████████ of routine, non-outage maintenance costs over  
28 the next four years (Berry testimony, pp.14-16).

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<sup>10</sup> Edison Electric Institute, *Existing Source GHG NSPS White Paper*, November 19, 2012, available at:  
<http://online.wsj.com/public/resources/documents/carbon04232013.pdf>, accessed May 22, 2013.



1 **Q. What conclusions do you draw from the costs of environmental compliance**  
2 **and deferred maintenance at BREC's power plants?**

3 A. It is critical to factor in the full range of costs facing BREC's coal units in  
4 evaluating whether it is reasonable to project that they are going to be profitable  
5 again. The greater those costs are, the higher the hurdle facing the plants.

6 BREC has not submitted production cost modeling in this case that would allow a  
7 comprehensive evaluation of the economics of its power plants. In testimony in  
8 last year's CPCN case, however, my colleagues Rachel Wilson and William  
9 Steinhurst, both of Synapse Energy Economics, described numerous flaws and  
10 questionable assumptions in BREC's modeling of the costs of these plants (see  
11 Wilson and Steinhurst testimony in 2012 CPCN case, attached as Exhibits  
12 Ackerman-4 and Ackerman-5).

13 In one noteworthy error identified by Ms. Wilson, BREC used the PACE Global  
14 price forecast, which incorporated an assumed CO<sub>2</sub> price in into its projection of  
15 future electricity prices – but BREC's production cost modeling of its own plants,  
16 in the same case, assumed that there was no CO<sub>2</sub> price (Wilson testimony, p.23). I  
17 believe it is reasonable to assume that future electricity prices will include a CO<sub>2</sub>  
18 price; it is also reasonable to assume that this price will apply to BREC as well as  
19 everyone else. This, of course, increases the estimated costs of operating BREC's  
20 plants.

21 Ms. Wilson recalculated BREC's plant costs, correcting modeling flaws and using  
22 better input assumptions, such as the use of the Energy Information  
23 Administration's *Annual Energy Outlook 2012* natural gas price forecast in place  
24 of BREC's PACE Global forecast. In her recalculation, every one of BREC's coal  
25 units was uneconomic compared to replacement with a natural gas combined  
26 cycle plant. This suggests that BREC's plants will not be able to compete with  
27 natural gas plants in bidding for off-system electricity customers: natural gas  
28 plants, with lower costs than BREC, will be able to sell electricity at a lower price  
29 than BREC.

1 **Q. What role should BREC include for energy efficiency, as it develops its**  
2 **future resource plans?**

3 A. In the 2012 CPCN case, Dr. Steinhurst explained that BREC was inappropriately  
4 dismissive of the potential of demand-side management (DSM) and energy  
5 efficiency, arguing that BREC should be able to achieve much greater efficiency  
6 savings. He referred to BREC’s projected savings of 0.01% of non-smelter sales  
7 as “barely a token amount,” since industry leaders have been able to save energy  
8 equal to 1% of retail sales, and numerous states have programs saving more than  
9 0.5% of sales (Steinhurst testimony, 2012 CPCN, pp.11-12). If future electricity  
10 prices rise as dramatically as BREC is hoping, more ambitious energy efficiency  
11 programs will become cost-effective – for BREC, as well as its prospective off-  
12 system customers.

13 In this case, in response to a question (SC 1-13) about its DSM budget of \$1  
14 million, BREC responded that the budgeted amount “was selected to represent  
15 approximately 1% of revenue from the rural load” (response to SC 1-13a), and “is  
16 not adequate to achieve all cost-effective energy savings from DSM” (response to  
17 SC 1-13b). In short, BREC acknowledges that its DSM spending is arbitrary in  
18 amount, and insufficient to maximize cost-effective energy savings. Increases in  
19 DSM effort and expenditure will be a bargain for BREC’s customers, in contrast  
20 to continued investment in maintaining and retrofitting BREC’s uneconomic coal  
21 plants.

22 **Q. Has BREC responded appropriately to the costs it will incur to maintain its**  
23 **plants?**

24 A. No; it appears to be gambling on future increases in electricity prices, offering  
25 only to idle one plant for a few years. In effect, BREC is now planning to double  
26 down on a bet it has been losing since the 1990s. Under BREC’s proposal, its  
27 customers will have to pay the costs of maintaining an idled plant for some years  
28 to come, in order to continue making this bet. Market conditions, however, give  
29 no grounds for believing that BREC’s luck is about to change. This is not a  
30 prudent gamble for a financially constrained utility to make.

1 **Q. Is it reasonable to guess that capacity will soon become scarcer and**  
2 **electricity prices will rise, after the current wave of coal plant retirements**  
3 **resulting from tighter environmental regulations and cheap natural gas?**

4 A. If there is such an opportunity, how many other utilities will anticipate the same  
5 trends, and will also see it as a reason to keep their coal plants on-line? If enough  
6 utilities keep their coal plants on-line in the hopes of being able to profit from a  
7 future capacity shortfall, then there will be no shortfall, and no future profits from  
8 this strategy.

9 Even if other utilities do not pursue this strategy, hopes of future price increases  
10 appear to be exaggerated. As I noted above, MISO has substantial excess capacity  
11 at present, so that some retirements can occur without creating shortfalls; this is  
12 all the more true because new renewable and gas capacity is being added by some  
13 MISO utilities. Also, if electricity prices rise, energy efficiency and demand  
14 reduction measures will become increasingly cost-effective; many utilities,  
15 including BREC, have only begun to explore the potential of this resource. As  
16 efficiency measures are more widely adopted, the demand for electricity will be  
17 curtailed.

18 In short, it is imprudent for a utility with resources as limited as BREC's to  
19 gamble the ratepayers' money on a (chronically inaccurate) hunch about future  
20 electricity markets and prices.

## 21 **5. SUBSIDIES FOR SMELTERS: A QUESTION FOR STATE POLICY**

22 **Q. There have been suggestions in the media that the smelters may want to**  
23 **negotiate a return to BREC under new or improved terms. Should BREC**  
24 **preserve the capacity needed to serve the smelters, to allow their return?**

25 A. Not unless the smelters are willing to commit to return, on terms that do not  
26 unreasonably shift costs and risk to other ratepayers. As I explained in Section 3,  
27 the generation resources needed to serve BREC's remaining (non-smelter)  
28 customers as of 2014 are vastly different in scope from the resources needed to  
29 serve BREC's current customers, including the smelters. It is an unreasonable  
30 burden on BREC's non-smelter customers to charge them for carrying the excess

1 capacity that might be needed if the smelters change their mind at some future  
2 date.

3 **Q. Under what terms should BREC be willing to take the smelters back into its**  
4 **system?**

5 A. BREC, like any regulated utility, has one primary responsibility: to provide least-  
6 cost, reliable service to its customers. To avoid cross-subsidization and unfair  
7 burdens on any categories of customers, each customer class should pay the  
8 incremental costs of the service it receives, plus a fair share of the common, fixed  
9 costs of utility operation.

10 If the smelters want to return to BREC, then BREC should calculate the revenue  
11 requirements for serving them as well as the rural and industrial customers. The  
12 smelters should be charged rates that recover the difference between BREC's  
13 with-smelters and without-smelters revenue requirements, plus the smelters' share  
14 of BREC's fixed costs that serve all customers. Charging them anything less  
15 forces the other customers to subsidize the smelters. To make the remaining  
16 customers whole, the smelters – like any other group of customers – must pay the  
17 full cost that they add to revenue requirements, plus their proportionate share of  
18 common costs.

19 If, as seems likely, the optimal without-smelters BREC system involves shedding  
20 excess capacity, then the cost to accept the smelters back into BREC could rise  
21 over time. As BREC progresses toward resizing itself for its non-smelter load, it  
22 may become more expensive to reverse course and serve the additional smelter  
23 load. This provides a financial incentive for the smelters to return promptly (if  
24 they intend to return), before BREC reduces its capacity.

25 **Q. Is BREC adopting this approach in negotiations about the potential return of**  
26 **one or both smelters?**

27 A. It is impossible to answer this question at present, due to BREC's initial refusal to  
28 discuss the negotiations. In response to questions about a tentative agreement  
29 between BREC and Century Aluminum – an agreement that was announced in a  
30 recent press release from Century Aluminum – BREC made the implausible  
31 assertion that such questions “are not reasonably calculated to lead to the

1 discovery of admissible evidence” (see the responses to SC 2-24, 2-25, and 2-26).  
2 A motion to allow supplemental discovery on this issue was granted by the  
3 Commission on May 22, so I anticipate receiving more information about this  
4 topic soon. Once BREC’s responses have been received, it may be appropriate to  
5 supplement my testimony.

6 **Q. Is it important to subsidize the smelters, in order to preserve jobs and**  
7 **incomes in Kentucky?**

8 A. The commonwealth of Kentucky could make such a decision; many states have  
9 made similar decisions about major industries. In that case, the subsidy should be  
10 provided by the state government, not by the small fraction of the state’s  
11 households and businesses that happen to fall in the same service territory as the  
12 smelters. That is, a subsidy intended to preserve jobs should be made from state  
13 economic development funds, not from increases in neighboring ratepayers’  
14 electric bills.

15 Indeed, the current agreements are already very favorable to the smelters, to the  
16 potential detriment of BREC’s financial health. As explained by BREC witness  
17 Billie Richert, the existing smelter agreements effectively limit BREC’s margins  
18 to 1.24 times their interest obligations (Richert testimony, pp.6-9). This is a lower  
19 margin than is achieved by numerous other generation and transmission  
20 cooperatives (see exhibit Richert-2). There is a very narrow window between the  
21 minimum margin of 1.10 times interest payments that is required to comply with  
22 BREC’s financial obligations and be eligible for further financing, and the  
23 maximum margin of 1.24 times interest that is imposed by the smelter agreements  
24 (Richert testimony, pp.23-25). There appears to be little or no slack remaining to  
25 offer an even better deal to the smelters – except by imposing additional costs on  
26 the non-smelter customers.

27 **Q. Are you endorsing state subsidies to keep the smelters in business?**

28 A. I am not expressing a position for or against such subsidies; that is a complex  
29 question of state policy, involving considerations that extend well beyond the  
30 scope of this hearing. I would, however, note two concerns in relation to subsidies  
31 for smelters.

1 First, the argument that the smelters need lower electric rates to remain  
2 internationally competitive should be carefully examined. Information about  
3 electric rates paid by smelters elsewhere is difficult to obtain. An article in the  
4 trade press in 2009 (attached as Exhibit Ackerman-6) concluded that at that time,  
5 aluminum smelters in China and Australia were paying \$0.050 - \$0.055 per kwh  
6 for electricity, i.e. \$50 - \$55 per MWh.<sup>11</sup> [REDACTED]

7 [REDACTED]  
8 [REDACTED]  
9 Second, the Kentucky state government has recently produced a thoughtful  
10 economic development plan, which does not place a priority on, or even mention,  
11 the aluminum industry. Adopted in 2012 after incorporating extensive stakeholder  
12 input, *Kentucky's Unbridled Future* identifies 10 strategic sectors for Kentucky's  
13 economic development, in the areas of advanced manufacturing (much of it  
14 automobile-related), sustainable manufacturing (much of it related to energy  
15 efficiency and renewable energy), technology (focusing on life sciences),  
16 transportation, and healthcare services.<sup>12</sup> The low cost of electricity is mentioned  
17 at the end of the list of Kentucky's advantages in most of these sectors; other  
18 advantages such as research strengths, clusters of complementary industries, the  
19 state's central location, and excellent transportation logistics are featured more  
20 prominently.

21 In view of this detailed statement of priorities, it is possible but by no means  
22 certain that the state would decide to subsidize aluminum smelters. One of the  
23 strongest arguments for such subsidies, from this perspective, might be that the  
24 state's aluminum industry is an important supplier to the high-priority automobile  
25 and renewable energy industries. In any case, this is a decision that belongs in the

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<sup>11</sup> Stuart Burns, "Power Costs in the Production of Primary Aluminum," *MetalMiner*, February 26, 2009, <http://agmetalmminer.com/2009/02/26/power-costs-the-production-primary-aluminum/>.

<sup>12</sup> For the official announcement of *Kentucky's Unbridled Future*, see <http://www.thinkkentucky.com/newsroom/NewsLetters/Jan2012/NLJan2012.htm>. For the document itself, see <http://boyettestrategicadvisors.com/wp-content/uploads/2012/07/Kentuckys-Unbridled-Future-REVISED2.pdf>. (Both accessed May 9, 2013). The word "aluminum" literally does not appear in *Kentucky's Unbridled Future*.

1 realm of Kentucky’s statewide economic development planning and funding, not  
2 in electric rate design for one limited part of the state.

3 **6. BREC’S OPTIONS: FINDING THE LEAST BAD CHOICE**

4 **Q. If BREC’s off-system sales are not sufficient to support its current capacity**  
5 **after the departure of one or both smelters, what should it do?**

6 A. There are three choices, none of them good. The question is: which choice is least  
7 bad? BREC could idle, or mothball, some of its plants, planning to bring them  
8 back into service in the future. Or it could sell some of its coal plants at whatever  
9 price it can get for them, even if this is far below book value. Finally, it could  
10 retire and decommission some of its plants. While none of these paths is  
11 attractive, BREC has an obligation to its remaining customers to evaluate any  
12 options that would result in lower rates.

13 **Q. Has BREC considered any of the choices you have proposed?**

14 A. BREC has continued to engage in what I consider wishful thinking about the  
15 potential for increased off-system sales (see response to PSC 2-18 on the failure,  
16 to date, of expanded off-system sales marketing). As discussed earlier, there is no  
17 evidence that this will be fruitful for them.

18 BREC has proposed mothballing the Wilson plant, a proposal that seems  
19 puzzling. Wilson is their newest, most efficient plant; it might therefore seem like  
20 the last, not the first, plant to idle. A news story on this rate case (attached as  
21 Exhibit Ackerman-7) suggests that the choice may have been somewhat arbitrary.  
22 The story quotes Marty Littrell, BREC Manager of Communications and  
23 Community Relations, as saying about the proposal to mothball a plant, “We still  
24 don’t know if it would be Wilson or not. We had to put something down for the  
25 rate case, and that’s what we put down. But that could change.”<sup>13</sup> If accurately  
26 quoted, that statement suggests a remarkable lack of rigorous analysis in  
27 preparation of the application for a major rate increase.

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<sup>13</sup> Chuck Stinnett, “Big Rivers seeking \$74 million annual increase in wholesale electric rates,” *Evansville Courier & Press*, January 16, 2013, <http://www.courierpress.com/news/2013/jan/16/big-rivers-seeking-74-million-increase-in-rates/>.

1 BREC has also rejected the option of retirement of any coal units. Explaining this  
2 position, in response to SC 1-23(b), BREC stated:

3 “Big Rivers has not evaluated the retirement, rather than idling, of any of  
4 its generating units as an option for mitigating the impact of the  
5 termination of the Century contract and/or the decline in off-system sales.  
6 Despite the fact that current wholesale electricity market prices are low,  
7 Big Rivers’ generating units have significant remaining useful life and Big  
8 Rivers’ members would be unduly harmed if Big Rivers were to retire  
9 assets instead of temporarily idling them. Although Big Rivers’ members  
10 will continue to incur some costs over the next three years associated with  
11 idled units, Big Rivers’ members will be able to reap significant benefits  
12 from the units in the future, either by selling wholesale power and using  
13 the proceeds to reduce member rates or by supporting the Western  
14 Kentucky economy by supplying power to industries.”

15 In other words, BREC is proposing to throw good money after bad on the  
16 projection that it will be able to profitably sell energy into the market or to new  
17 customers in a few years, yet they have provided no evidence to support that  
18 assumption and there is little reason to expect that to be true. BREC has engaged  
19 in relatively little long-range planning; it acknowledges performing 15-year  
20 production cost model runs to determine when idled plants would return to  
21 service, but refuses to provide such model runs on the grounds that they are not  
22 relevant to this proceeding (response to SC 2-2).

23 **Q. Is long-run analysis, such as 15-year modeling, normally required for utility**  
24 **planning?**

25 A. Yes. Power plants and transmission lines are large, long-lived investments; it is  
26 not possible to make good decisions about them in the absence of long-term  
27 planning. The Kentucky statute governing integrated resource planning by electric  
28 utilities, 807 KAR 5:058, repeatedly makes this clear. Sections 7 and 8 of 807  
29 KAR 5:058, specifying the data requirements for integrated resource planning,  
30 identify 7 separate categories of information that must be forecast for 15 years,  
31 including base load, summer and winter peak demand, energy sales and



1 generation, detailed description of available generating facilities, energy inputs by  
2 fuel type, and actions to be taken to comply with the Clean Air Act.

3 In this context, it should be noted that BREC requested to delay its IRP filing until  
4 2014 (a request granted by the Commission) so that it can first figure out how to  
5 respond to the smelter terminations. If this delay to allow better analysis and  
6 planning makes sense for the IRP filing, it is equally sensible for any rate increase  
7 that responds to the smelter terminations.

8 **Q. Has BREC performed any long-run analyses in this case?**

9 A. Although BREC has argued that this rate case is only concerned with revenue  
10 requirements for the next few years, it has also supplied a longer-term analysis in  
11 response to AG 1-89. That analysis, the “Load Concentration Analysis and  
12 Mitigation Plan” (LCAMP) of June 2012, [REDACTED]

13 [REDACTED]  
14 [REDACTED]  
15 [REDACTED]  
16 [REDACTED]  
17 [REDACTED]  
18 [REDACTED]  
19 [REDACTED]  
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3 [REDACTED]  
4 [REDACTED]  
5 [REDACTED]  
6 [REDACTED]  
7 [REDACTED]  
8 [REDACTED]  
9 [REDACTED]

10 **Q. What support does BREC offer for its projection that the Wilson plant, if**  
11 **idled, could profitably return to service in 2019?**

12 **A.** In response to SC 1-21d, BREC says, “Based on the present ACES market price  
13 forecasts, Wilson is currently scheduled to re-start in 2019...” However, BREC  
14 also seems to deny the use of any price projections beyond 2014 in the current  
15 rate case. In response to SC 1-21e, asking about “any forecasted market prices in  
16 MISO for 2015, 2016, and any future years beyond 2016” and the use of such  
17 forecasts in this application, BREC responded, “The process for 2015, 2016, and  
18 any future year beyond 2016 are not incorporated into this application because the  
19 forecasted test period includes September 1, 2013 through August 31, 2014  
20 exclusively.”

21 [REDACTED]  
22 [REDACTED]  
23 [REDACTED]  
24 [REDACTED]  
25 [REDACTED]  
26 [REDACTED]

27 [REDACTED]  
28 [REDACTED]  
29 [REDACTED]

[REDACTED]

1



2 **Q. Do you have any comments on the PACE Global energy price projections?**

3 A. I have not had an opportunity to examine these price projections. However, in the  
4 2012 CPCN case, my colleague Rachel Wilson examined the PACE Global  
5 forecast of natural gas prices, used by BREC in that case. She recommended  
6 against use of that forecast, since it is higher than other forecasts developed in  
7 2011 and 2012. For example, the PACE Global natural gas price forecast is higher  
8 than the Energy Information Administration's *Annual Energy Outlook* 2011 and  
9 2012 gas price forecasts (Wilson testimony in 2012 CPCN case, pp.21-22.) Since  
10 the price of electricity is based, to a significant extent, on the price of natural gas,  
11 an excessively high forecast for natural gas translates directly into an excessively  
12 high forecast for electricity prices.

13 **7. POTENTIAL REVENUE FROM POWER PLANT SALES**

14 **Q. How much could BREC expect to receive from the sale of some of its coal**  
15 **plants?**

16 A. There are only a handful of recent transactions involving sale of existing coal  
17 plants between separate companies.<sup>15</sup> The individual transactions are often large  
18 and complex, allowing some difference of opinion in estimating the actual price  
19 paid for the plants. In the recent cases, it appears that the price per kw of capacity  
20 has been around \$100 - \$160, even for relatively large coal plants with scrubbers.

21 **Q. Please describe those recent sales of coal plants, and the prices paid for them.**

22 A. In August 2012, Exelon sold three Maryland power plants with a total capacity of  
23 2,648 MW, of which more than 2,000 MW is coal (the remainder consists of oil

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<sup>15</sup> Much higher prices have been proposed at times for internal sales, for instance between regulated and non-regulated subsidiaries of the same parent corporation. Such sales, however, may not reflect true market prices, since the parent corporation is effectively paying itself, and may benefit financially from moving assets from one subsidiary to another.

1 and gas-fired units at those plants), for \$400 million.<sup>16</sup> The average price was thus  
2 \$151/kw.

3 In March 2013, Dominion Resources sold three power plants, the Brayton Point  
4 and Kincaid coal-fired plants (totaling 2,628 MW) and a 50% interest in the  
5 Elwood gas-fired plant (the plant's total capacity is 1,424 MW) to Energy Capital  
6 Partners. According to Dominion, its after-tax proceeds will amount to about  
7 \$650 million.<sup>17</sup> A *Platts* financial newsletter story estimated the true purchase  
8 price at about \$450 million, or \$132/kw of capacity.<sup>18</sup> A *Wall Street Journal*  
9 article commented on this transaction that "after stripping out tax benefits, the  
10 implied underlying price paid per kilowatt of capacity was just over \$100."<sup>19</sup>

11 Also in March 2013, Ameren agreed to divest an Illinois-based subsidiary to  
12 Dynegy; that subsidiary owns five coal-fired plants totaling 4,100 MW, 80% of  
13 another 1,186 MW coal- and gas-fired plant, an energy marketing business, and a  
14 retail energy business. Dynegy did not making any cash payment to Ameren, but  
15 has assumed \$825 million in debt associated with the coal plants. If \$825 million  
16 is interpreted as the purchase price for the 5,050 MW of capacity that Dynegy  
17 acquired, then the price was \$163/kw.<sup>20</sup>

18 **Q. How does BREC's current valuation of its plants compare to their potential**  
19 **sale prices?**

20 A. In the cost of service study submitted in this rate case, BREC calculates its total  
21 utility plant rate base, excluding transmission, and net of accumulated  
22 depreciation, at \$978,881,050 (Exhibit Wolfram-3, p.2). For 1444 MW of

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<sup>16</sup> See Exelon's press release, August 9, 2012, at [http://www.exeloncorp.com/newsroom/PR\\_20120809\\_EXC\\_Mdcoalplantsale.aspx](http://www.exeloncorp.com/newsroom/PR_20120809_EXC_Mdcoalplantsale.aspx) (accessed May 15, 2013).

<sup>17</sup> See Dominion's press release, March 11, 2013, at <http://dom.mediaroom.com/2013-03-11-Dominion-To-Sell-Three-Merchant-Power-Stations-To-Energy-Capital-Partners> (accessed May 15, 2013).

<sup>18</sup> "Recent plant sales establish new floor for coal assets," *Platts*, March 14, 2013, <http://www.platts.com/RSSFeedDetailedNews/RSSFeed/ElectricPower/6260790> (accessed May 15, 2013).

<sup>19</sup> Liam Denning, "There is Life After Death for Coal Power," *Wall Street Journal*, March 31, 2013, <http://online.wsj.com/article/SB10001424127887323361804578390561956760382.html> (accessed May 15, 2013).

<sup>20</sup> See Dynegy's press release, March 14, 2013, [http://phx.corporate-ir.net/phoenix.zhtml?c=147906&p=irol-newsArticle\\_Print&ID=1796097&highlight=](http://phx.corporate-ir.net/phoenix.zhtml?c=147906&p=irol-newsArticle_Print&ID=1796097&highlight=) (accessed May 15, 2013).

1 capacity, this amounts to \$678/kw, or more than 4 times the price per kw of recent  
2 coal plant sales. The net book value of the Reid, Coleman, Green, and Wilson  
3 coal-fired units, at the start of 2013, was \$791,986,950 (SC 2-6). This amounts to  
4 \$548/kw, or more than 3 times the price per kw of recent sales.

5 **8. IMPLICATIONS OF BANKRUPTCY FOR RATEPAYERS**

6 **Q. If BREC sells or closes some of its plants, would it be forced back into**  
7 **bankruptcy?**

8 A. This is a difficult question which depends on many unknowns, including the  
9 choice of which units to dispose of, and the prices at which they can be sold. It  
10 depends, as well, on BREC's ability to renegotiate any of its current debts. The  
11 risk of bankruptcy, however, is real and cannot be ignored. At the end of 2012  
12 BREC had long-term debt of \$925 million, owed to CFC, RUS, CoBank, and  
13 Ohio County (Kentucky) bonds sold on BREC's behalf; against these debts  
14 BREC had \$189 million of cash, investments, and reserves, excluding the reserves  
15 from the Unwind that are pledged to ratepayers (KIUC 2-45, attachment pp.29,  
16 31). Thus BREC appears to have net debts of \$736 million. Selling all of its  
17 generation capacity at \$160/kw would bring in an amount equal to only about  
18 one-third of BREC's net debt.

19 **Q. BREC voluntarily assumed these debts, in some cases quite recently. Isn't the**  
20 **company obligated to do whatever is necessary to repay its debts – even if**  
21 **that means much higher rates for its remaining ratepayers?**

22 A. Under ordinary circumstances, this would certainly be true. A small loss of load  
23 or temporary reduction in sales would not provide legitimate grounds for  
24 contemplating bankruptcy.

25 On the other hand, consider an extraordinary worst-case scenario, in which an  
26 unpredictable event such as an earthquake suddenly removes 99% of a utility's  
27 customers and sales. (Something close to this happened to Entergy New Orleans  
28 in the aftermath of Hurricane Katrina, leading to a bankruptcy that lasted almost  
29 two years.) Assume that the utility has substantial debts, incurred to provide and  
30 maintain service to the former customer base. In such a case, it seems clear that

1 the remaining 1% of post-earthquake customers should not be expected to pay  
2 hugely inflated rates to repay the utility's debts. Those debts were undertaken to  
3 serve the vastly greater pre-earthquake load, and cannot be repaid by the  
4 survivors. Instead, the utility should eliminate the debts by selling most of its  
5 assets and/or declaring bankruptcy. This would allow the survivors to receive  
6 electric service at rates that are based on their current cost of service, not on debts  
7 that were only needed to serve the ghosts of the past.

8 **Q. What is the relevance of this worst-case scenario to BREC's situation today?**

9 A. The twin earthquakes of the two smelters' departures are taking BREC more than  
10 two-thirds of the way from the earlier status quo to my worst-case scenario (when  
11 measured by loss of load). In 2014, after both smelters depart, BREC's remaining  
12 customers are in danger of being forced to pay for debts incurred to serve BREC's  
13 two giant ex-customers. If, as seems unfortunately likely, off-system energy sales  
14 and asset sales cannot pay off these debts, then the option of bankruptcy must be  
15 considered in the discussion of strategies for serving BREC's remaining  
16 customers.

17 **Q. Did BREC's previous bankruptcy impose economic hardships on its**  
18 **customers?**

19 A. Not compared to more recent years. In fact, BREC's electric rates were lower in  
20 the years soon after the bankruptcy than they have been since the Unwind  
21 Transaction. From 2000 to 2008, under the agreement that resolved the  
22 bankruptcy, wholesale rates to members were low and stable, roughly \$35-  
23 \$36/MWh for rural customers and \$30-\$31/MWh for industrial customers (BREC  
24 2008 Annual Report, p. 18, application tab 35). Since the Unwind, rates have shot  
25 upward; average wholesale rates reached \$46.78/MWh for rural customers and  
26 \$41.68 for industrial customers by 2011, prior to application of the reserves set up  
27 in the Unwind<sup>21</sup> (BREC 2011 Annual Report, p.32, application tab 35).

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<sup>21</sup> The Unwind Transaction set aside funds reserved for rate reduction for BREC's customers, so the rates actually paid in 2011 were lower than the figures reported here; these reserves provide only temporary rate relief, and will be exhausted within a few years.

1 Other factors are also involved in the recent increase in rates: BREC's revenue  
2 from off-system sales has dropped due to the economic downturn and the decline  
3 in market prices for electricity; and the 2009 smelter agreements, as discussed  
4 above, have placed great pressure on BREC's finances. Yet the fact remains that  
5 BREC's previous bankruptcy did not impose high rates or unreliable service on  
6 BREC's customers.

7 **Q. Have you calculated the cost of post-bankruptcy service for BREC's**  
8 **customers?**

9 A. No, I have not. Such calculations were not possible within the tight time frame of  
10 this case. I recommend, however, that post-bankruptcy rates be estimated, in order  
11 to provide a standard against which to judge the proposals for rescuing BREC.

12 **Q. How should the hypothetical post-bankruptcy rates be estimated?**

13 A. Suppose, in the worst case, that bankruptcy resulted in the retirement or sale of all  
14 of BREC's generation assets. A reorganized BREC could still buy power from  
15 MISO and deliver it to the distribution cooperatives. The new BREC would need  
16 to charge its customers the MISO market price, plus the cost of transmission, plus  
17 reasonable administrative and general expenses and margin. The distribution  
18 cooperatives would add distribution costs, as at present. Calculation of such "no-  
19 generation" rates would be much simpler than BREC's current rate design  
20 process. If the rates required to keep BREC in business today are significantly  
21 higher than the no-generation rates based on MISO prices, then the ratepayers  
22 could experience lower rates after another bankruptcy.

23 Calculation of the no-generation costs and rates would also provide a useful  
24 benchmark against which BREC's power plants could be evaluated. Should a  
25 reorganized, post-bankruptcy BREC retain and operate a reduced generation fleet,  
26 sized appropriately for its reduced customer base? This should be allowed only if  
27 it would lead to rates comparable to or lower than the no-generation rates.

1 **Q. Would retirement or sale of BREC's generation assets expose its customers**  
2 **to greater risks?**

3 A. The only increased risk for customers from loss of BREC's plants would occur if  
4 MISO electricity prices rise well above BREC's costs of generation (including the  
5 substantial costs to bring BREC's plants into compliance with environmental  
6 regulations, described above). In that case, BREC customers would have to pay  
7 MISO prices, rather than having access to BREC's own generation. This is the  
8 future scenario – a dramatic rise in electricity prices, making old coal plants  
9 newly profitable – which BREC has been gambling on, without success, for years.  
10 As I have explained, current market conditions and projections do not provide any  
11 reason to think that BREC will do better on this gamble in the future.

12 **Q. Does this conclude your testimony?**

13 A. Yes, it does.



**BEN TAYLOR AND SIERRA CLUB**

**APPLICATION OF BIG RIVERS ELECTRIC CORPORATION  
FOR A GENERAL ADJUSTMENT IN RATES  
CASE NO. 2012-00535**

**VERIFICATION**

I, Frank Ackerman, verify, state, and affirm that I prepared or supervised the preparation of the testimony filed with this Verification, and that my testimony is true and accurate to the best of my knowledge, information, and belief formed after a reasonable inquiry.


  
Frank Ackerman

COMMONWEALTH OF MASSACHUSETTS    )  
COUNTY OF MIDDLESEX                )

SUBSCRIBED AND SWORN TO before me by Frank Ackerman on this 24<sup>th</sup> day of  
May, 2013.



**JANICE CONYERS**  
Notary Public  
Commonwealth of Massachusetts  
My Commission Expires  
July 27, 2018

  
Notary Public, Ma. State at Large  
My Commission Expires 7/27/18