

## Chelsea Mattioda, Associate

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Synapse Energy Economics | 485 Massachusetts Avenue, Suite 3 | Cambridge, MA 02139 | 617-245-8222  
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## PROFESSIONAL EXPERIENCE

**Synapse Energy Economics Inc.**, Cambridge, MA. *Associate*, June 2023 – Present.

- Provides research, analysis, and consulting services on various energy-sector issues

**New Hampshire Public Defender** Manchester, NH. *Staff Attorney*, August 2022 – June 2023

- Managed a caseload of 100 misdemeanors, felonies, and juvenile cases
- Argued in district and superior courts for various types of contested hearings
- Counseled indigent clients navigating the criminal law system and negotiated with prosecutors to resolve clients' cases to get the best possible outcome
- Conducted research and wrote motions on a range of legal issues

**Aquicore**, Washington, DC. *Onboarding & Implementation Manager*, August 2018-July 2019; *Business Development Manager*, December 2017 – July 2018.

### *Onboarding & Implementation Manager*

- Built onboarding plans for commercial real estate clients to ramp up with Aquicore's asset monitoring technology
- Educated clients on how to identify and quantify the impact of financial and energy savings opportunities in their buildings and portfolios through webinars, specialized trainings, and product enhancements
- Managed processes related to customer onboarding and technology implementation across internal teams
- Assisted in working with clients to develop case studies demonstrating financial and energy savings

### *Business Development Manager*

- Scheduled sales meetings with commercial real estate executives across the U.S. through cold email and phone call outreach, resulting in \$25,135 pipeline of monthly recurring revenue
- Generated email campaigns to drive business development opportunities

**Northeast Clean Energy Council Institute**, Boston, MA. *Senior Program Manager*, January 2016-February 2017

- Developed content and strategy for all Cleantech Open communications to stakeholders including the annual Cleantech Open Northeast Impact Report.
- Acted as primary manager for 200+ active mentors, 31 accelerator startups, and new volunteers.
- Supported Program Director in building and maintaining partner and sponsor relationships.
- Planned 2017 strategy for managing and growing startups for NECEC Institute.
- Managed quality control through post-program surveys and follow-up with various stakeholders.

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## EDUCATION

**Boston University**, Boston, MA

Juris Doctor, 2022.

Graduated *cum laude*

**Northeastern University**, Boston, MA

Bachelor of Arts in History and International Affairs, 2015.

Graduated with Honors Distinction and Dean's List Honors

*Resume updated July 2023*